





## **AGENDA**

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#### **Mohamed Abdel Rahman**

#### **Executive Chairman**

Executive chairman and founder of Smartverse and its subsidiaries, a solid commercial background acquired from 25 years' experience in the fields of sales, distribution, trading, and marketing. His successful journey in different fields has been aided by his strategic mindset and operational management skills.

The Egyptian Businessmen Association (EBA) has Mr. Mohamed Abdel Rahman as an effective member who has a clear vision for the future of business in the Egyptian market.









## **ABOUT**

Smartverse was established in 2013 as a significant distribution house with a "LIMITLESS ACCESS TO MARKET" vision. Managing diversity in different business sectors, which makes us one of the most successful distribution houses in the market. We provide fully integrated distribution and retail services to help our customers track and manage their goods easily with the best customer support service. Delivering the best customer experience is our top priority.





## **HISTORY TIMELINE**







Chosen by many reliable FMCG brands to be their distributor arm, covering districts around Egypt.









One of ExxonMobil's key distributors in Egypt, along with a partnership presenting one of its successful models. "Mobil Auto Care"





The e-commerce

distribution arm for the

group, along with its

new concept of selling

in the market, offers

more coverage at a lower

2022

## CORPORATE **IDENTITY**













## **MISSION**

Distribution, trade marketing and logistics to achieve the deepest & widest level of coverage across the market for all the customers, existing & potential distribution channels across all Egypt capitalizing on our experience for more than 20 years and relying on the highest level of professionalism, efficiency, advanced automated work systems in a healthy work environment. Achieving the targeted market share, sustainable availability and unique experience for products and services which we provide through the sales points of our customers reaching the consumers, aiming to achieve the highest continues growth rate and convenient profits for all stakeholders taking into consideration our responsibility towards the society and environment.



## **VISION**

Smartverse will be a universe of integrated companies working in diversified sectors with the goal of becoming one of the biggest Egyptian companies in the next five years and expanding the integration in production through smart farming and advanced manufacturing.



## **VALUES**

- · Passion.
- · Respect.
- · Integrity.
- · Responsibility.
- · Discipline.
- Transparency.





## **BOARD MEMBERS**



Mr. Mohamed Abdel Rahman Chairman



Mr. Mohamed Mowafi



Mr. Hesham Abdel Rahman CEO



Ms. Noha Riyad **Legal Council** 

## **COMPANY STRUCTURE**



Mr. Mohamed Abdel Rahman Chairman



Mr. Hesham Abdel Rahman



Mr. Ehab Radwan Managing Director smart Company



Mr. Osama Abdelhak Managing Director smart Goods



Mr. Tarek Gawdet Managing Director smart Power



Ms. Mariam Mahmoud Head of **Human Resources** 



Mr. Fady Rizkalla Marketing



Mr. Tamer Medhat Manager





Financial Manager

Mr. Mohamed Mowafi

Mr. Mohamed Salama **Group Financial Controller** 

Mr. Mohamed Abdelkhalek

Financial Manager



## Manpower

Headquarters

99

**Smart Company** 



43

**Smart Goods** 



312

Smart Power









## Warehouses

#### **Smart Company**

with total square meter 600 M



#### **Smart Goods**

with total square meter 5800 M



6

#### **Smart Power**

with total square meter 570 M





## Headquarters

Al- Etihadia 1

8886

40 Member

Al- Etihadia 2



30 Member

Al- Eubur



**16** Member







## **Retail Shops**

**Mobil Auto care** 



4

Franchise



5

**Lubricant oil shop** 





## Cars - Fleet

### Fleet collection

120 TFR Car 13 NKR Car 11 NBR Car

**Smart Company** 



13

**Smart Goods** 



144

**Smart Power** 







## **SMART POWER** & ExxonMobil

Smart Power Distribution is one of ExxonMobil's key distributors in Egypt, which has achieved a huge growth rate since the beginning of this partnership in 2018 and has a business volume that exceeds millions of Egyptian pounds annually.

Smart Power, one of Smartverse subsidiaries, is proudly a key distributor for Mobil in both Greater Cairo and Alexandria.









## **About HAWKS HOUSE**

**Coming Soon!** 

Targeting the following numbers:

**Number Of HAWKS - Manpower** 

**Number of scoters** 

**Number of cars** 

**350** 



1000

## Our Regional Coverage

**smart**verse

Mediterranean Sea

Behira

Sharkia

Gharbia

Qaliobiya

Menia

Assuit

Alexandria

Damita

Ismaila

Portsaid

Red



## **Our Systems**

Sales Department

65 active users

Sales

**HR Department** 

375 active users



**Financial Department** 

77 active users





# **Business Sectors**



FMCG Sector



AGRO-Chemicals Sector



Lubricants Sector

# BUSINESS





## **BUSINESS SECTORS**



















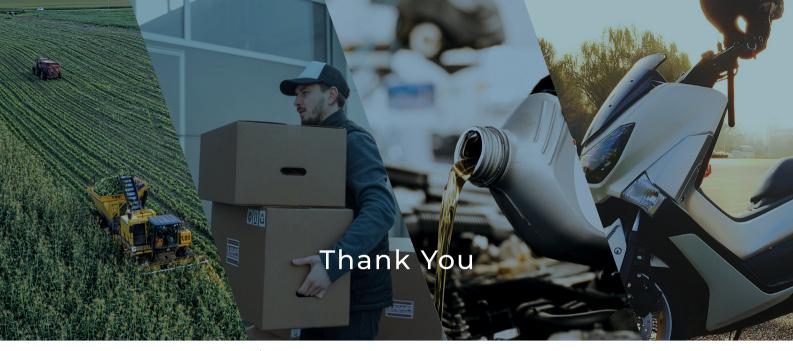




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